THE CHALLENGE

Eurofeu is a leading French company in the fire safety industry (e.g., fire extinguishers, alarms and services) and provider to many public entities. Knowing it would soon have to comply with the French legislation on e-invoicing to the public sector, and wanting to get a head start on the compliance deadline, the company turned to Esker to put in place an e-invoicing solution compliant for Chorus, the e-invoicing platform established by the French government for use by its suppliers.

Eurofeu was already using Esker’s Accounts Receivable solution (integrated with its Microsoft Dynamics™ AX ERP) to automate the sending of over 300,000 yearly customer documents in different formats (e.g., paper, e-invoices in PDF format with e-signature or via EDI) to the private sector.

THE SOLUTION

Implemented in just a few months, Esker’s solution now enables Eurofeu to send e-invoices to its customers in both the private and public sectors. In just a few clicks, Eurofeu can easily configure its solution and invoices are sent directly to the Chorus platform. Eurofeu can rely on Esker’s industry expertise to ensure that they are always up to date on the latest regulations and deliver their e-invoices in compliance with all requirements (as of January 1, 2017, the regulation will extend beyond government ministries to include community and public institutions.).

"TODAY, WE HAVE A COMPLETE AR SOLUTION CAPABLE OF SENDING INVOICES IN ALL FORMATS — PAPER, PDF WITH E-SIGNATURE, AND EDI — TO ALL OF OUR CUSTOMERS, INCLUDING THOSE IN THE PUBLIC SECTOR."

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MORE AND MORE RFPs ARE REQUIRING VENDORS TO BE COMPATIBLE WITH THE CHORUS PLATFORM. ESKER REPRESENTS A MAJOR COMPETITIVE ADVANTAGE AND KEY SELLING POINT.

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CUSTOMER BENEFITS
Esker offers Eurofeu numerous benefits, including:

- Significant cost and time savings
- Better respect of government deadlines
- Improved governmental compliance
- Reliable tracking on invoice delivery

Today, Eurofeu has 450 customers potentially affected by Chorus and in the near future, over 12,000 invoices per year will automatically transit to the platform.

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ABOUT EUROFEU
Eurofeu, a leading French company in the fire safety industry, manufacturers over 550,000 fire extinguishers annually and provides a full range of security services such as installation and sprinkler maintenance, smoke extraction, fire detection fire, emergency lighting, etc. Created in 1972, Eurofeu has over 20 offices throughout France, nearly 1,000 employees and sales revenue of 80 million euros.

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