

## Press Release

# Esker signs its biggest Credit Management and Collections Management deal with AAH

Derby, UK — June 21, 2023 — [Esker](#), a [global cloud platform](#) and leader in [AI-driven process automation solutions](#) for Finance, Procurement and Customer Service functions, today announced that [AAH Pharmaceuticals](#), the UK's leading pharmaceutical wholesaler, is automating its [Credit Management](#) and [Collections Management](#) processes with Esker.

AAH Pharmaceuticals is responsible for delivering over 15 million items per week to more than 14,000 pharmacies and other organisations, operating from 14 distribution centres. Its current collections and credit management processes are manual, with data entry into several different ERP systems. A further manual process is required to check its customers' registration with the General Pharmaceutical Council.

Esker was chosen after a highly competitive and lengthy pitch process. Success was due to its uniqueness in offering the full [Invoice To Cash](#) solution suite and the only company to find a solution to run automatic licence checks with regulatory councils.



“This is the biggest deal that the UK office has signed. We are extremely excited about the time savings we can offer AAH Pharmaceuticals with onboarding new customers, checking customers for licence validity and cash collection.”

Alistair Nicholas, Managing Director, Esker Northern Europe



“The team were bowled over by the simplicity of Esker's user-interface and can't wait to get started! Esker's solutions will help us consolidate information and minimise business risk giving us a competitive advantage.”

George Kerr, Senior Credit Manager, AAH Pharmaceuticals

## About AAH Pharmaceuticals

AAH Pharmaceuticals is the UK's leading wholesaler and distributor of pharmaceutical and healthcare products and services to pharmacy, hospitals and doctors. Supplying a full range of healthcare products including ethicals, generics, PIs and OTCs. Operating out of 20 distribution locations across the country with headquarters in Coventry, UK. Our vision is to be recognised as the best provider of pharmacy supply chain management solutions in the UK.

[www.AAH.co.uk](http://www.AAH.co.uk)

## About Esker

Esker is a global cloud platform built to unlock strategic value for Finance, Procurement and Customer Service professionals, and strengthen collaboration between companies by automating the cash conversion cycle. Esker's solutions incorporate AI technologies to drive increased productivity, enhanced visibility, reduced fraud risk, and improved collaboration with customers, suppliers and internally. Founded in 1985, Esker operates in North America, Latin America, Europe and Asia Pacific with global headquarters in Lyon, France, and U.S. headquarters in Madison, Wisconsin. For more information on Esker and its solutions, visit <https://www.esker.co.uk/>. Follow Esker on [LinkedIn](#), or on [Twitter](#), and join the conversation on the Esker blog at [blog.esker.co.uk](http://blog.esker.co.uk).

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