

SA ESKER

A French corporation (Société Anonyme) with an Executive Board and a Supervisory Board

Stated capital: €12,137,454

Registered Office: 113 Boulevard de la Bataille de Stalingrad

69100 Villeurbanne

Lyon Trade and Company Register (RCS) No. 331 518 498

Interim consolidated financial statements Six-month period ended June 30, 2024

Translation disclaimer: This document is a free translation of the original French language version of the interim financial report (rapport semestriel) provided solely for the convenience of English-speaking readers. This report should consequently be read in conjunction with, and construed in accordance with French law and French generally accepted accounting principles. While all possible care has been taken to ensure that this translation is an accurate representation of the original French document, this English version has not been audited by the company's statutory auditors and in all matters of interpretation of information, views or opinions expressed therein, only the original language version of the document in French is legally binding. As such, the translation may not be relied upon to sustain any legal claim, nor be used as the basis of any legal opinion and to Esker SA expressly disclaims all liability for any inaccuracy herein.



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CONSOLIDATED BALANCE SHEET

ASSETS (€ thousands)	Notes	06/30/24	12/31/23
Intangible assets	3	53,654	51,395
Of which goodwill	2	16,305	15,882
Property, plant and equipment	4/5	8,121	8,666
Financial assets		10,858	10,532
Equity-accounted investments		5,794	5,327
Non-current assets		78,428	75,920
Inventories		362	303
Trade receivables		43,767	37,894
Deferred tax assets		1,083	1,078
Other receivables and accruals		7,672	8,341
Cash and marketable securities	6	52,247	48,773
Current assets		105,131	96,389
TOTAL ASSETS		183,559	172,309
SHAREHOLDERS' EQUITY AND LIABILITIES (€ thousands)	Notes	06/30/24	12/31/23
Share capital		12,137	12,076
Additional paid-in capital		24,743	23,982
Consolidated income (loss)		9,290	14,857
Reserves and retained earnings		70,263	57,461
Shareholders' equity	7	116,433	108,376
Attributable to the parent	t	116,433	108,576
Attributable to non-controlling interests		-	(200)
Provisions for contingencies and expenses	9	3,543	3,228
Borrowings and financial liabilities	10	8,920	10,922
Trade payables		11,470	10,544
Tax and employee-related payables		26,207	26,807
Deferred tax liabilities		215	0
Other payables and accruals	11	16,771	12,431
Payables		63,583	60,704
TOTAL SHAREHOLDERS' EQUITY AND		183,559	172,309



INCOME STATEMENT

(€ thousands)	Note	06/30/24	% of sales	06/30/23	% of sales
Sales	12	99,243	100%	87,852	100%
Own production of goods and services capitalized	13	6,535	7%	5,791	7%
Other operating income		358	0%	764	1%
Cost of sales		(1,026)	(1%)	(1,162)	(1%)
Change in inventory		71	0%	(165)	(0%)
Other operating expenses		(23,443)	(24%)	(22,351)	(25%)
Staff costs		(62,456)	(63%)	(54,641)	(62%)
Tax and similar expenses		(786)	(1%)	(760)	(1%)
Operating income before depreciation, amortization and impairment of goodwill		18,495	18.6%	15,329	17.4%
Net allowances for amortization and depreciation		(6,159)	(6%)	(5,668)	(6%)
Net allowances for provisions		(259)	(0%)	(259)	(0%)
Allowances for goodwill amortization		-	-	-	-
Current operating income of consolidated operations		12,077	12.2%	9,401	10.7%
Net financial income / (expense)	14	579	1%	78	0%
Current operating income of consolidated operations		12,656	13%	9,479	11%
Net exceptional items		(4)	(0%)	25	0%
Income tax		(3,829)	(4%)	(2,619)	(3%)
Share of income from equity-accounted associates		467	0%	571	1%
NET INCOME		9,290	9.4%	7,456	8.5%
	Attributable to the parent Attributable to	9,290		7,456	
	non-controlling interests	-		-	
Basic earnings per share in euros	15	1.58		1.27	
Diluted earnings per share in euros		1.55		1.23	



CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

(€ thousands)	Capital stock and additional paid-in capital	Translation difference	Net income and retained earnings	Equity attributable to the parent	Non- controlling interests	Consolidated shareholders' equity
Balance at January 1, 2024	36,058	96	72,222	108,376		108,376
Annual profit/(loss)			9,290	9,290		9,290
Currency translation adjustments		1,535		1,535		1,535
Stock options	822			822		822
Treasury shares				0		0
Dividends			-11,758	-11,758		-11,758
Change in Group structure				0		0
Other changes			8,168	8,168		8,168
Balance as of June 30, 2024	36,880	1,631	77,922	116,433	0	116,433
Balance at January 1, 2023	35,095	1,344	62,202	98,641	0	98,641
Annual profit/(loss)			7,456	7,456		7,456
Currency translation adjustments		-307		-307		-307
Stock options	343			343		343
Treasury shares				0		0
Dividends			-10,232	-10,232		-10,232
Change in Group structure			10	10		10
Other changes			5,553	5,553		5,553
Balance as of June 30, 2023	35,438	1,037	64,989	101,464	0	101,464



CONSOLIDATED STATEMENT OF CASH FLOWS

(€ thousands)	06/30/24	06/30/23	12/31/23
Consolidated net income	9,290	7,456	14,857
Adjustments to reconcile non-cash items to cash generated from operations :			
Net allowances for depreciation and provisions	6,448	5,863	11,773
- Carrying value of assets sold	1	60	62
- Proceeds from the disposal of assets	-	(7)	(51)
Cash flows after net financial expense	15,739	13,372	26,641
- Tax liabilities	3,829	3,019	4,750
- Taxes paid	(3,669)	(1,655)	(5,322)
- Interest expense and income	547	(17)	(109)
- Dividends received from equity-accounted companies		-	
Change in operating working capital	(546)	(607)	5,546
NET CASH PROVIDED BY OPERATING ACTIVITIES	15,900	14,112	31,506
Acquisition of intangible assets	(7,280)	(8,744)	(15,984)
Acquisition of property, plant and equipment	1	7	3
Proceeds from the disposal of PPE and intangible assets	(326)	214	(221)
Change in consolidation scope (Market Dojo)			
Investment in affiliates	(467)	(571)	(1,068)
NET CASH USED IN INVESTING ACTIVITIES	(8,072)	(9,094)	(17,270)
Dividends paid to shareholders of the parent company	(3,923)	(4,518)	(4,502)
Capital increases or contributions			
Issuance costs for capital increases			
Amount received from the exercise of stock options	822	390	860
Change in treasury shares			
Repayment of borrowings – finance leases	(2,003)	(1,940)	(4,111)
Change in borrowings	-	-	
NET CASH PROVIDED BY FINANCING ACTIVITIES	(5,103)	(6,068)	(7,753)
NET CHANGE IN CASH AND CASH EQUIVALENTS	2,725	(1,049)	6,483
Effect of exchange rate changes on cash	749	(146)	(590)
Cash and cash equivalents at beginning of year	48,773	42,885	42,885
Cash and cash equivalents at end of year	52,247	41,689	48,773



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

Significant first-half events

The Supervisory Board welcomes a new member.

At the Annual General Meeting held on June 18, 2024, the shareholders approved the appointment of Ameeta Soni to the Supervisory Board.

This appointment highlights Esker's commitment to promoting sustainable development and good governance practices. As Esker continues to innovate and expand its global footprint, Ameeta Soni's leadership will contribute to the company's overall growth.

1. Significant accounting policies, basis of consolidation

Adoption and approval of the accounts

The condensed consolidated financial statements of Esker Group at June 30, 2024 were adopted by the Executive Board and submitted for approval to the Supervisory Board on September 18, 2024.

Accounting policies and compliance statement

The consolidated financial statements were presented on the basis of French law and French GAAP and notably the accounting policies set out in Regulation 99-02 of April 29, 1999 on the French General Chart of Accounts (*Plan Comptable Général*) of France's Accounting Regulations Committee (*Comité de Reglementation Comptable* or "CRC") and CRC Regulations 2005-05 and 2000-06.

Also applied were CRC Regulation 2004-06 of November 23, 2004 on the definition, recognition and measurement of assets and CRC Regulation 2002-10 of December 12, 2002 on the depreciation, amortization and impairment of assets.

Use of estimates

The financial statements reflect the assumptions and estimates made by the Group. The preparation of financial statements requires the use of estimates and assumptions to measure certain assets, liabilities expenses and commitments. Actual data may differ from those resulting from these assumptions and estimations.

Business combinations

Business combinations are recorded on the basis of the purchase method of accounting. Under this method, the identifiable assets and liabilities of the acquiree are recognized at their fair value at the acquisition date and may be adjusted during the 12 months following that date.



Consolidated companies

Information on consolidated companies at June 30, 2024 is presented below

Company	Head office	20	24	20	23	0 51.0
		Controlling interest (%)	Ownership interest (%)	Controlling interest (%)	Ownership interest (%)	Consolidation method ⁽¹⁾
Esker	Lyon (France)	Parent com	pany	Parent co	ompany	
Esker GmbH	Essen (Germany)	100.0%	100.0%	100.0%	100.0%	F
Esker Ltd	Derbyshire (United Kingdom)	100.0%	100.0%	100.0%	100.0%	F
Esker Srl	Milan (Italy)	100.0%	100.0%	100.0%	100.0%	F
Esker Iberica SI	Madrid (Spain)	100.0%	100.0%	100.0%	100.0%	F
Esker Inc.	Madison (United States)	100.0%	100.0%	100.0%	100.0%	F
Esker Australia Pty Ltd	Sydney (Australia)	100.0%	100.0%	100.0%	100.0%	F
Esker Documents Automation Asia Pte Ltd	Singapore	100.0%	100.0%	100.0%	100.0%	F
Esker Documents Automation (M) Sdn Bhd	Kuala Lumpur (Malaysia)	100.0%	100.0%	100.0%	100.0%	F
Esker Solution Canada Inc.	Montreal (Canada)	100.0%	100.0%	100.0%	100.0%	F
CalvaEDI	Paris (France)	100.0%	100.0%	100.0%	100.0%	F
E-integration	Ratingen (Germany)	100.0%	100.0%	100.0%	100.0%	F
Esker Hong Kong	Hong Kong	100.0%	100.0%	100.0%	100.0%	F
Esker Benelux	Belgium (Gent)	100.0%	100.0%	100.0%	100.0%	F
Market Dojo	Stonehouse (United Kingdom)	50.2%	50.2%	50.2%	50.2%	F
Neotouch Cloud Solution	Dublin (Ireland)	30.0%	30.0%	30.0%	30.0%	E.M.

(1) : F : Full consolidation E.M.: Equity method

Seasonal nature of business for the period

The Group's business is characterized by a degree of seasonality with revenue historically higher in the last quarter. However, the magnitude of this seasonal variation is nevertheless variable in nature and as such difficult to quantify.



2. Notes to the balance sheet, income statement and statement of cash flows

Note 1 Segment reporting

Esker Group has chosen to apply geographical segmentation as its sole criteria for segment reporting. According to this criteria, business is broken down into six main segments: France (of which CalvaEDI), Germany (of which E-integration), the United Kingdom (including Market Dojo), Southern Europe, Asia-Pacific and the Americas.

As of June 30, 2024 In thousands of euros	France	Germany	United Kingdom	Southern Europe	Asia-Pacific Region	Americas	Total Group
External sales	36,915	4,820	5,884	5,598	5,855	40,171	99,243
Property, plant and equipment and intangible assets (*)	36,655	2,472	1,957	545	51	3,790	45,470

As of June 30, 2023 In thousands of euros	France	Germany	United Kingdom	Southern Europe	Asia-Pacific Region	Americas	Total Group
External sales	31,663	2,433	5,210	7,444	4,860	36,242	87,852
Property, plant and equipment and intangible assets (*)	33,884	2,596	1,691	665	77	4,375	43,288

(*) excluding goodwill

Note 2 Goodwill

		12/31/23		
In thousands of euros	Gross	Amortization	Net	Net
TermSync	5,404	100	5,304	5,138
CalvaEDI	137	2	135	135
E-integration	989	-	989	989
Market Dojo	9,878	-	9,878	9,620
TOTAL GOODWILL	16,407	102	16,305	15,882

Changes recorded in H1 2024:

Goodwill is amortized over the period of its useful life. Goodwill is considered indefinite and is no longer amortized. Goodwill is tested for impairment in the period.

As of 06/30/24 In thousands of euros	Opening balance	Increases	Reductions	Change in Group structure	Currency effect	Closing balance
TermSync	5,235				169	5,404
CalvaEDI	137					137
E-integration	989					989
Market Dojo	9,620				258	9,878
GOODWILL - GROSS VALUE	15,981	0	0	0	426	16,407
TermSync	97				3	100
CalvaEDI	2					2
E-integration	0					0
Market Dojo	0					0
GOODWILL - AMORTIZATION	99	0	0	0	3	102
GOODWILL - NET VALUE	15,882	0	0	0	423	16,305



Note 3 Intangible assets

		06/30/24					
In thousands of euros	Gross	Amortization	Net	Net			
Goodwill	16,407	102	16,305	15,881			
Development expenditures	82,361	58,435	23,926	22,401			
Trademarks	1,993	135	1,858	1,842			
Software	1,795	1,435	360	384			
Customer-related intangible assets	7,410	2,751	4,659	4,790			
Intangible assets in progress	6,546	-	6,546	6,095			
TOTAL INTANGIBLE ASSETS	116,513	62,859	53,654	51,393			

Development expenditures recorded under intangible assets include:

- Costs incurred for the development of document process automation applications
- Costs for the development of on-demand services for our complete offering of solutions.

Changes recorded in H1 2024:

As of 12/31/24 in thousands of euros	Opening balance	Increases	Reductions	Reclassification	Other changes	Closing balance
Goodwill	15,981				426	16,407
Development expenditures	76,171			6,060	131	82,361
Trademarks	1,968	1			24	1,993
Software	1,723	9	(8)	41	29	1,795
Customer-related intangible assets	7,410					7,410
Intangible assets in progress	6,095	6,542		(6,101)	11	6,546
INTANGIBLE ASSETS – GROSS VALUE	109,347	6,552	(8)	-	622	116,513
Goodwill	99				3	102
Development expenditures	53,769	4,604			61	58,435
Trademarks	126	7			2	135
Software	1,339	80	(8)		24	1,435
Customer-related intangible assets	2,620	131				2,751
INTANGIBLE ASSETS – AMORTIZATION	57,954	4,822	(8)	-	91	62,859
INTANGIBLE ASSETS – NET VALUE	51,393	1,730	-		531	53,654

Changes recorded concern development expenditures capitalized in the period and concerning mainly expenditures incurred in connection with our SaaS (Software as a Service) solutions.



Note 4 Property, plant and equipment

	06/30/24			12/31/23
In thousands of euros	Gross	Amortization	Net	Net
Land	1,077		1,077	1,077
Buildings	1,179	377	802	831
Office and computer equipment	9,986	7,015	2,971	3,204
Fixtures and improvements	6,420	3,977	2,443	2,576
Equipment and tooling	9,464	9,027	437	556
Transport equipment	8	6	2	2
Furniture	1,684	1,295	389	420
TOTAL PROPERTY, PLANT AND EQUIPMENT	29,818	21,697	8,121	8,667

Changes recorded in H1 2024:

As of 06/30/24	Opening balance	Increases	Decreases	Reclassification	Other changes	Closing balance
Land	1,077					1,077
Buildings	1,179					1,179
Office and computer equipment	9,541	413	(83)		115	9,986
Fixtures and improvements	6,146	228			46	6,420
Equipment and tooling	9,467	47	(62)		12	9,464
Transport equipment	8					8
Furniture	1,615	41			29	1,684
PROPERTY, PLANT AND EQUIPMENT – GROSS VALUE	29,033	728	(145)	-	202	29,818
Buildings	348	29				377
Office and computer equipment	6,337	692	(84)		71	7,015
Fixtures and improvements	3,570	376			30	3,977
Equipment and tooling	8,911	164	(60)		12	9,027
Transport equipment	6					6
Furniture	1,195	79			21	1,295
PROPERTY, PLANT AND EQUIPMENT – DEPRECIATION	20,366	1,340	(144)	-	134	21,697
PROPERTY, PLANT AND EQUIPMENT – NET VALUE	8,667	(612)	(1)	-	68	8,121



Note 5 Finance leases

In thousands of euros	Gross	Accumulated amortization	Net
As of December 31, 2022	7,082	(6,591)	491
Increase		(325)	(325)
Decrease			-
Translation difference			-
As of December 31, 2023	7,082	(6,916)	166
Increase	-	(58)	(58)
Decrease			-
Translation difference			-
As of June 30, 2024	7,082	(6,974)	108

Finance lease commitments for the six-month period ended June 30, 2024 break down as follows:

06/30/24

In thousands of euros	Less than 1 year	2-5 years	More than 5 year	TOTAL
Total value of future minimum lease payments	38			38
Discounted value of future minimum lease payments	38			38

Note 6 Cash and marketable securities

In thousands of euros	Net 06/30/24	Net value 06/30/23
Marketable securities	5,982	4,899
Cash at banks and on hand	46,265	36,790
TOTAL CASH AND MARKETABLE SECURITIES	52,247	41,689

Marketable securities correspond mainly to risk-free time deposits.



Note 7 - Share capital

	Amount (€ thousands)	Number of shares
Capital stock at 12/31/22	11,971	5,985,740
Capital increase	78	38,780
Exercise of stock options and warrants	27	13,450
Capital stock at 12/31/23	12,076	6,037,970
Capital increase	41	20,297
Exercise of stock options and warrants	21	10,460
CAPITAL STOCK AT 06/30/24	12,137	6,068,727

The Company is subject to no specific regulatory or contractual obligations in respect to the share capital. The Group does not have a specific policy concerning share capital. The balance between recourse to external financing and equity financing through capital increases by the issue of new shares is assured on a case-by-case basis according to the transactions under consideration. Share capital monitored by the Group includes the same components as consolidated shareholders' equity.

A dividend of €0.65 per share was paid for the period.

Note 8 Stock option and restricted stock unit plans

Changes in the number of stock options, restricted stock units (RSU) and warrants granted to Group employees in the 2024 first half break down as follows:

	Stock options		Bonus shares granted, not issu		
	Quantity	Weighted average exercise price in €	Quantity	Weighted average exercise price in €	
Balance exercisable at 12/31/23	52,966	59.60	183,272	144.14	
Granted	-	-	-	-	
Exercised	(10,460)	74.70	(20,297)	183.69	
Matured or forfeited for reason of departure	(250)	13.04	(363)	167.34	
Balance exercisable at 06/30/24	42,256	56.14	162,612	132.96	

Note 9 Provisions

In thousands of euros	12/31/23	Increases, allowances of the period	Payments in the period	Reversals of provisions unused in the period	Other changes	06/30/24
Provisions for contingencies and expenses	-					-
Pension liabilities	3,228	328	(13)			3,543
TOTAL PROVISIONS	3,228	328	(13)	-		3,543



Pension liabilities consist of commitments relating to retirement severance payments for employees of Esker France and contributions payable to employees of Esker Italy.

Pension obligations for retirement severance benefits for Esker France employees are calculated annually using the projected unit credit method. This calculation is made in accordance with the provisions provided for under the applicable collective bargaining agreement (SYNTEC) according to the following criteria:

- Estimated age of retirement
- Seniority of personnel on the retirement date
- Probability of continued presence at retirement age
- Salary escalation rate
- Discount rate.

In addition, since 2016, a portion of the pension obligations in France have been partially covered by an external plan destined to be gradually increased through premium payments. There were no additional payments in the 2024 first half.

Note 10 Financial liabilities

In thousands of euros	06/30/24	12/31/23
Finance leases	104	160
Bank debt	8,815	10,763
TOTAL BORROWINGS	8,920	10,923

Finance leases

Borrowings recognized represent the reverse entry of capitalized finance leases as described above in note 5.

Bank debt

In 2022, Esker SA obtained three new loans for a total of €17 million.

At 30/06/2023, financial debt stood at €8.9 million.

Note 11 Other payables and accruals

In thousands of euros	06/30/24	12/31/23
Deferred revenue	14,497	9,139
Customer deposits and guarantees	3,256	3,283
Other payables	(982)	9
TOTAL OTHER PAYABLES AND ACCRUALS	16,771	12,431

Deferred revenue concerns primarily maintenance contracts for which sales are recognized on a straight-line basis over the duration of the contract.



Note 12 Revenue

In thousands of euros	06/30/24	06/30/23
Software sales	163	203
Fax card sales	11	11
Contracts for product updates and maintenance	682	1,787
Services	16,716	13,353
SaaS	81,672	72,498
NET SALES	99,243	87,852

Note 13 Research and development expenses

In thousands of euros	06/30/24	06/30/23
R&D expenses for the period	-9,876	-8,898
Capitalized development expenditures	6,535	6,191
Amortization of capitalized development expenditures	-4,604	-3,904
RESEARCH AND DEVELOPMENT EXPENSES NOT CAPITALIZED	-7,945	-6,611

An analysis of development expenditures recorded under intangible assets in HY 2024 is presented in Note 3.

Note 14 Net financial income (expense)

In thousands of euros	06/30/24	06/30/23
Financial income	603	273
Net currency gains/(losses)	2	(220)
Financial expenses	(26)	26
NET FINANCE EXPENSE	579	79

Note 15 Earnings per share

	06/30/24		06/30/23	
	Net earnings (in euros)	Weighted average number of share	ge Net earnings es (in euros)	Weighted average number of shares
Basis of calculation for basic earnings per share	9,290,104	5,889,285	7,455,801	5,871,838
Dilutive stock options		27,346		33,650
Dilutive restricted stock units		96,069		154,369
Basis of calculation for diluted earnings per share	9,290,104	6,012,700	7,455,801	6,059,857
Basic earnings per share	1.9	58	1.2	7
Diluted earnings per share	1.9	55	1.2	3

Basic net earnings per share and diluted net earnings per share are calculated by dividing the portion of net income reverting to the Group by the appropriate number of shares. For basic net earnings per share, this is the weighted average number of ordinary shares outstanding after excluding treasury shares held by the company.



For diluted net earnings per share, the calculation is based on the weighted average number of potential shares outstanding in the period. This includes notably shares taken into account to calculate basic net earnings per share plus dilutive stock options, warrants and restricted stock units (*actions gratuites*).

Note 16 Transactions with related parties

Commercial relations between majority-owned Esker Group companies

In connection with commercial relations between Esker Group member companies, amounts are invoiced for the following:

- Sales of solutions by the parent company to subsidiaries
- Royalties
- Marketing expense chargebacks
- · Staff costs chargebacks

All these transactions are carried out on an arms-length basis and fully eliminated in the consolidated financial statements.

Other transactions with related parties

Compensation and benefits of any nature paid to corporate officers considered as related parties are presented below.

In thousands of euros	06/30/24	06/30/23
Supervisory Board	89	64
Executive Board	694	681
TOTAL	783	745

Note 17 Off-balance sheet commitments

Off-balance sheet commitments and contingent liabilities are presented below.

Contractual obligations (€ thousands)	TOTAL	Payables by maturity			
		Less than 1 year	1-5 years	More than 5 years	Expense of the period
Long-term debt	-				
Lease finance obligations	Information disclosed in note 5				
Operating leases	21,166	3,714	9,653	7,799	1,915
Irrevocable purchase obligations	-				
Other long-term obligations	-				
TOTAL	21,166	3,714	9,653	7,799	1,915

Note 18 Post-closing events

Esker and Bridgepoint announce a proposed cash public tender offer for the Esker shares made by Bridgepoint, in association with General Atlantic and the management shareholders:



- Bridgepoint intends to launch a public tender offer for the Esker shares, in association with General Atlantic and the management shareholders, at a price of €262 per share, representing a premium of 30.1% over the unaffected share price at 8 August 2024, i.e., the date prior to the market rumors on a possible transaction and a premium of 37.2%, 43.6% and 62.4%, respectively, over the volume-weighted average share prices over 3, 6 and 12 months prior to that date.
- This project would enable Esker, a key player in the automation of Source-to-Pay and Order-to-Cash management cycles, to accelerate its development strategy by benefiting from the necessary flexibility and support of Bridgepoint and General Atlantic.
- The Supervisory Board of Esker has unanimously welcomed the principle of the Offer.
- The Supervisory Board has set up an independent ad hoc committee and appointed Finexsi as independent expert to issue a report on the financial terms of the Offer.
- Esker and Boréal Bidco (a company controlled by Bridgepoint) have signed a Tender Offer Agreement setting out the terms and conditions of the Offer.