

LOGO



CUSTOMER ID

- Kering is a French-based multinational corporation specialized in luxury goods
- Founded in 1963 by Francois Pinault.
- Headquartered in Paris.
- The group owns brands such as: Gucci, Saint-Laurent, Bottega Veneta, Balenciaga, Brioni, Boucheron.

GEOGRAPHICAL SCOPE

WW

INDUSTRY

LUXURY GOODS

BUSINESS CASE

- They need a full P2P process starting from Kering Technologies. The procurement automation was the first step.
- Improve budget controls and follow-up via real time analytics
- System monitoring on Procurement and Accounts Payable, more than 1 million invoices in scope per year
- Unique platform for both process integrated with multi-ERP environment

SUBS & SALES REP

ITALY
FEDERICO ZOCCHI

CUSTOMER PRODUCTS/BRANDS PICS...



1 - WHY THEY CHOSE ESKER ?

- User Experience, reporting and high level data visibility
- SAAS solution : multi-ERP environment
- Choose us for our P2P experience on the field and our recognition technology
- Mobile application (IOS and Android)

3 - WHAT ARE THE BENEFITS IN FIGURES ?

- One solution for managing both processes (procurement and accounts payable)
- Integration with different ERP's system
- E-invoicing and Legal archiving feature
- Process standardization

2 - WHO WERE THE COMPETITORS?

- SAP with Vendor Invoice management
- COUPA

4 – MISC.

- Excellent relationship with our consultant
- Eliminate the need for IT support to resolve EDI issues
- Increase “touchless” processing rates for EDI invoices, helping to reduce errors

ESKER SOLUTION(S)

P2P

ESTIMATED REVENUE

688.000 € (3 YEARS)

ERP

SAP, JDE, U8, COMPACT

LEAD SOURCE (WEB, EMAILER, SHOW...)

REFERRAL FROM ASIAN COLLEAGUES