

Tessengerlo Kerley Expands Use of Esker DeliveryWare to Automate Sales Order Processing

Madison, WI – April 5, 2011 – Esker, the leader in document process automation solutions, today announced the signing of an agreement with Tessengerlo Kerley, Inc. (TKI) to automate processing of sales orders into TKI's SAP system. This new agreement builds on the success of a recent project with Esker to automate TKI's customer invoice approval process.

TKI originally implemented Esker DeliveryWare several years ago, primarily to integrate automated faxing with its SAP system. Last year, TKI successfully completed a project using Esker DeliveryWare to automate and streamline a paper-heavy, labor-intensive process of approving customer invoices within accounts receivable.

With new acquisitions always coming online and a desire to keep its current customer service staffing levels, TKI sought to automate as much of the sales order process as possible. To help accomplish this by eliminating manual processing of orders received via fax and email, Esker DeliveryWare performs database lookups and delivers an XML document to TKI's SAP system.

“Going from paper-based processes to electronic, we see tremendous value in Esker DeliveryWare as a single solution to automate multiple processes,” said Dan McMenomy, Director of Business Systems at TKI. “Along with this project, we’re also looking at leveraging the Esker platform to automate accounts payable processing. We’re a growing company, and we’ll continue to benefit from the Esker solution as we grow.”

About Tessengerlo Kerley

Tessengerlo Kerley, Inc. headquartered in Phoenix, Arizona, produces and markets specialty chemical solutions, including fertilizers, crop protection chemicals and process chemicals and services to diverse markets in the United States, Mexico, Central and South America and selected European countries and the United Kingdom. TKI operates 10 manufacturing plants in North America, in addition to an extensive terminal network. TKI is a subsidiary of the Tessengerlo Group, Brussels, Belgium. Tessengerlo Group is an international chemicals group with more than 100 branches in 20 countries.

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About Esker

Esker is a recognized leader in helping organizations reduce the use of paper, eliminate manual processes and simplify IT landscapes. With its comprehensive platform, Esker delivers the benefits of automated document processing as on-demand services (SaaS) and on-premise solutions. Customers achieve significant operational efficiencies, cost savings and ROI in as little as three to six months while gaining visibility and control within order-to-cash and procure-to-pay business processes ranging from sales order management and accounts receivable to purchasing and accounts payable. Founded in 1985, Esker operates globally with more than 80,000 customers and millions of licensed users worldwide. Esker has global headquarters in Lyon, France and U.S. headquarters in Madison, Wisconsin. For more information, visit www.esker.com. Follow Esker on Twitter and join the conversation at twitter.com/eskerinc.

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