

## Esker Announces Its Participation in SAP<sup>®</sup> EcoHub Solution Marketplace

*Community-enabled Solution Marketplace Delivers Added Value to Customers by Accelerating Discovery, Evaluation and Purchase of Trusted Partner Solutions — Such as Esker DeliveryWare Document Process Automation — That Complement SAP Offerings*

**Madison, WI – February 3, 2009** – Esker, the leader in document process automation solutions, today announced its participation in the SAP<sup>®</sup> EcoHub solution marketplace. This community-enabled solution marketplace makes it easier for customers to discover, evaluate and purchase partner solutions — such as the Esker DeliveryWare document process automation solution — that complement SAP applications.

The SAP EcoHub provides customers access to complementary solutions and offerings that work best for their installation of SAP solutions. It leverages SAP's comprehensive customer-focused ecosystem, where customers and partners can connect for success. The SAP EcoHub integrates community input, user feedback, ratings and partner demos, enabling a more educated selection of solutions.

Esker DeliveryWare is listed at <https://ecohub.sdn.sap.com/irj/ecohub/solutions/deliveryware>. Resources available for download from the SAP EcoHub site include an Esker DeliveryWare solution summary, an informational white paper and several customer success stories. Also provided are certification details for Esker DeliveryWare and the ability to request a live demo or contact from Esker.

“SAP EcoHub is an online solution marketplace that customers have been looking for to find the right solution and get all the relevant information, so we are excited about being involved and continuing to expand our relationship with SAP,” said Steve Smith, U.S. Chief Operating Officer for Esker. “Participation in SAP EcoHub is significant, as it increases visibility for Esker DeliveryWare while strengthening our longstanding commitment to the SAP ecosystem and to SAP customers.”

As an established independent software vendor offering solutions in support of SAP offerings, Esker has made serving the needs of customers using SAP solutions a top priority. Most recently, Esker DeliveryWare 4.0 earned SAP-certified integration with the SAP ERP application via enterprise services. Esker was among the first few vendors to complete certification for this new interface, which included development of specific content mappings between the SAP ERP interface and the Esker DeliveryWare engine.

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Esker DeliveryWare offers customers a comprehensive platform for end-to-end automation of document processes including sales order processing, accounts payable, e-invoicing and e-purchasing. Examples of results achieved by customers using Esker DeliveryWare in conjunction with SAP solutions include reducing days sales outstanding (DSO) rate by five days, shortening average order processing time from 43 minutes to 11 seconds, cutting paper usage by 15,000 pages per month, and reducing invoice delivery costs by 50 percent.

According to Christina Crone, Director of Business Technology at Pentair, Inc. and a member of the Americas' SAP Users' Group (ASUG) Board of Directors, "Esker DeliveryWare has become known as a best-of-breed complement to SAP solutions. There's a comfort level that you expect."

SAP EcoHub is live at <http://ecohub.sap.com>. Visitors can search for solutions in many ways, including industry or solution, key words, relevance or partner. Solutions can be evaluated online based on feedback from other users, partners and business experts. Visitors can also schedule a solution demo on SAP EcoHub with an SAP partner, request more information, and initiate purchase of a solution.

## About Esker

Esker is a recognized leader in helping organizations eliminate manual processes, gain process visibility and control, and reduce the use of paper by automating the flow of documents into, within and out of the organization. With patented document delivery automation software and hosted document delivery services, Esker offers a total solution to automate every phase and every type of business information exchange. Customers achieve significant and immediate operational efficiencies, cost savings and measurable ROI in as little as three to six months. Founded in 1985, Esker operates globally with more than 80,000 customers and millions of licensed users worldwide. Esker has global headquarters in Lyon, France and U.S. headquarters in Madison, Wisconsin. For more information, visit [www.esker.com](http://www.esker.com).

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