

## **Esker Picks Paperless Productivity, Inc. as Certified Partner**

*Partnership will allow Esker to provide document automation technology to organizations in the Northwest seeking to digitize their workflow*

**Madison, WI, September 27, 2006** – Esker, the leader in business document delivery solutions, today named as an Esker Certified Partner Paperless Productivity, Inc., a premier business workflow solutions provider specializing in helping organizations increase productivity by eliminating the manual paper handling of mission-critical business documents. By working together, the partnership allows Esker to expand its distribution channel to customers in the northwestern United States who seek more effective document management for their enterprise applications. Esker DeliveryWare enhances the Paperless Productivity portfolio of technology-based business process automation solutions by adding new layers of document automation capabilities that include inbound document delivery and dynamic data capturing.

Esker DeliveryWare is a single platform that streamlines the flow of transactional documents to, from, and within enterprise applications, including SAP®, Oracle®, and Salesforce.com®, as well as a host of legacy applications. By keeping documents electronic instead of printing, scanning and faxing physical documents, organizations save time, reduce overhead costs and improve accuracy in their communications with customers. Esker DeliveryWare also furnishes archiving capabilities which allow documents to be saved and easily retrieved at a later date. The DeliveryWare Rules Engine allows users to develop and customize data capture rules for specific types of documents, regardless of format, such as sales orders and invoices.

As an Esker Certified Partner, Paperless Productivity will offer Esker DeliveryWare to its entire customer base, which consists primarily of medium and large-sized companies located in the northwestern United States. Paperless Productivity consultants are very involved in their customers' paperless initiatives. Paperless Productivity's consultative approach begins with an analysis of the client's current document processes and manual workflow, followed by recommendations for business process automation, solution deployment services, training, maintenance and support of the implementation and future upgrades. Paperless Productivity clients are spread across a wide range of vertical markets, including a strong foothold within the healthcare, financial and manufacturing communities.

“As a solution provider, the key to our success is anticipating the next step for the market. And while we already offer a wide range of document automation capabilities, we knew that our customers would be asking for more,” said Shamel Naguib, President of Paperless Productivity, Inc. “Partnering with Esker has enabled us to take that final step in closing the paper document life cycle by offering our customers the ability to fully automate and digitize both inbound and outbound documents. We’ve also been able to leverage Esker’s expertise in enabling SAP and other ERP and host systems in a paperless environment. It’s been a very exciting time for our consultants and our customers.”

(more)

“Esker and Paperless Productivity share the same goal of achieving the paperless environment for its clients. By joining forces, not only will Esker be able to reach new markets, but we can also learn from Paperless Productivity’s experienced consultants who have already achieved great success working with companies to improve document management,” said Jon Schmidt, Director of Channel Sales, Americas, at Esker. “More and more companies are realizing the opportunities of automated document delivery, so partnering with those who educate their clients to the benefits will only strengthen our mission to increase that awareness as well.”

#### **About Paperless Productivity, Inc.**

Paperless Productivity specializes in minimizing and eliminating the manual paper handling and processing of mission-critical business documents. Paperless Productivity’s solutions enable companies and organizations to communicate securely with all customers, investors, and trading partners in their preferred format, be that via internet, email, wireless, or fax. Whether the customer, investor, or trading partner has a fax number, an email address, a mobile device, or web access, Paperless Productivity’s clients can proactively maintain real-time, secure paperless communication channels. Since most mission-critical documents are often paper (contracts, purchase orders, medical authorizations), increasing the productivity of document handling has a bottom-line effect on profitability, cost reduction, and provides a rapid ROI. Paperless Productivity, Inc., is headquartered in Seattle, Washington, and services clients in Oregon, Idaho, California, Montana, and Alaska. For more information please visit [www.paperlessproductivity.com](http://www.paperlessproductivity.com) or send an email to [info@paperlessproductivity.com](mailto:info@paperlessproductivity.com).

#### **About Esker**

Esker is a recognized leader in helping organizations streamline manual, paper-intensive processes and reduce the use of paper by automating the flow of documents into, within and outside the organization. With patented document delivery automation software (Esker DeliveryWare) and hosted document delivery services (FlyDoc<sup>SM</sup>), Esker offers a total solution to automate every phase and every type of business information exchange. Customers gain significant and immediate operational efficiencies, cost savings and measurable ROI in as little as three to six months. Founded in 1985, Esker operates globally and has over 80,000 customers and millions of licensed users worldwide. Esker has global headquarters in Lyon, France and U.S. headquarters in Madison, Wisconsin. For more information, visit [www.esker.com](http://www.esker.com) or [www.flydoc.com](http://www.flydoc.com).

---

**Corporate Contact:** Renee Thomas, Esker, Inc. ■ [renee.thomas@esker.com](mailto:renee.thomas@esker.com) ■ 608-828-6140

**Investor Relations Contact:** Emmanuel Olivier, Esker S.A. ■ [olivier@esker.fr](mailto:olivier@esker.fr) ■ +33 (0)4 72 83 46 46

---

###

© 2006 Esker S.A. All rights reserved. Esker, the Esker logo, and FlyDoc are trademarks, registered trademarks or service marks of Esker S.A. in the United States and other countries. All other trademarks are the property of their respective owners.