

## Esker Certified Partner Implements Esker DeliveryWare to Streamline its Own Business Processes

*One Touch Global Technologies (OTGT) follows its own advice in using automatic document delivery software to eliminate manual paper processes*

**Madison, WI – August 21, 2007** - Esker, the leader in document process automation solutions, announced today that One Touch Global Technologies has implemented Esker DeliveryWare to eliminate several manual paper processes within its accounting department. With Esker DeliveryWare, One Touch Global Technologies ([www.OTGT.com](http://www.OTGT.com)) will experience the benefits of an automatic document delivery solution when communicating with its customers regarding invoices and purchase orders. It will also improve employees' abilities to share and confirm information internally about transactions. Already an Esker Certified Partner, One Touch Global Technologies (OTGT) is a technology consultant and systems integrator specializing in document management and automated workflow initiatives. As a result of implementing Esker DeliveryWare, OTGT is now more versed to sell the technology to its customers as well as demonstrate the technology in action.

Esker DeliveryWare provides a single platform for automating the flow of business transaction documents directly into and out of ERP systems and other enterprise applications, eliminating manual order entry and physical document handling.

With Esker DeliveryWare, OTGT now sends its invoices and purchase orders to customers in any manner the customer prefers i.e. fax, email or postal mail with a click of a button. Prior to the Esker DeliveryWare implementation these tasks were completed manually, including certain data entry tasks. Employees also use the software to notify each other of business transactions. When an invoice or purchase order is delivered, the vendor representative and the salesperson also receive an email notification. Additionally, records of each transaction are archived in the document management system for proven accountability. Along with the reliability Esker DeliveryWare provides, it also saves the company a tremendous amount of time that can now be focused on tasks that directly help grow the business.

The other main benefit for the implementation of Esker DeliveryWare was to demonstrate its value to the sales team. Since implementation, OTGT has experienced an increase in sales directly related to its own use of the technology and is continuing to develop new strategies to fill the pipeline of opportunities.

"We had a relationship with Esker since it entered into the e-document delivery industry and became official resellers 6 years ago. The people are great and the technology provides us with a powerful asset among our diverse solution

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suite. Whenever a customer is in need of a complete document delivery and automation solution that involves dynamic capture and optical character recognition, we promote Esker DeliveryWare,” said Scott Riley, President of One Touch Global Technologies. “We’ve never met an unhappy Esker DeliveryWare customer – and we now include ourselves in that category. The software is well designed, leverages key universal technologies and minimizes any disruption to any existing HOST, CRM or ERP configuration – including SAP.”

“One Touch Global Technologies has been a great partner and we are now very pleased to work with them to automate their own paper processes,” said Mike Wenzel, Vice President of Sales and Marketing, Americas. “Here at Esker we understand the progression from selling the software to using the software and how it helps makes your case for the technology more credible in each business deal. With each implementation of Esker DeliveryWare they have completed for other organizations, they have seen how the technology works and the business benefits that can be achieved and now they can talk about how it has improved their business as well. ”

#### **About Esker**

Esker is a recognized leader in helping organizations eliminate manual processes, gain process visibility and control, and reduce the use of paper by automating the flow of documents into, within and out of the organization. With patented document delivery automation software and hosted document delivery services, Esker offers a total solution to automate every phase and every type of business information exchange. Customers achieve significant and immediate operational efficiencies, cost savings and measurable ROI in as little as three to six months. Founded in 1985, Esker operates globally with more than 80,000 customers and millions of licensed users worldwide. Esker has global headquarters in Lyon, France and U.S. headquarters in Madison, Wisconsin. For more information, visit [www.esker.com](http://www.esker.com).

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