



*Extending the Reach of Information*

Esker Selects Clifton Gunderson as Certified Partner

## **PRESS RELEASE**

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## **Esker Selects Clifton Gunderson as Certified Partner**

*Partnership with local Madison technology consulting company extends Esker reach to small and medium-sized businesses throughout the Midwest*

**Madison, WI, December 14, 2005**—Esker Software, a leading provider of intelligently automated document delivery solutions and services, today named as a certified partner Clifton Gunderson Technology Solutions (CGTS), a leading provider of comprehensive networking solutions for small and medium-sized businesses. Clifton Gunderson Technology Solutions is a division of Clifton Gunderson LLP, the 12<sup>th</sup> largest CPA and consulting firm in the United States. As both Esker and CGTS are located in Madison, Wisconsin, the partnership will strengthen Esker's presence in the local business community as a leader in automating and streamlining business processes.

As an Esker Certified Partner, Clifton Gunderson Technology Solutions will offer its clients Esker DeliveryWare, a comprehensive electronic document management platform that automates information delivery quickly and accurately, to and from enterprise applications. By keeping documents electronic instead of printing and faxing physical documents, businesses are able to use DeliveryWare to reduce costs, increase productivity, and streamline business processes and IT infrastructure.

CGTS consultants work with small and medium-sized businesses to solve business technology challenges. Its clients are spread across a wide range of vertical markets, including a strong footprint within the healthcare, financial and manufacturing communities. CGTS has completed the Esker training program and consultants are now able to develop customized Esker DeliveryWare Rules for document automation that fully leverage existing IT infrastructure.

“Esker and Clifton Gunderson Technology Solutions share the same vision and the same philosophy – improve business processes by combining the best solutions available in the marketplace with the

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highest levels of customer support,” said Jon Schmidt, Director of Channel Sales, Americas, at Esker Software. “We are certain that CGTS’ special expertise working with small and medium-sized organizations will enable its consultants to deliver a platform we feel is a perfect fit for businesses seeking to reduce expensive overhead costs, boost productivity and save time.”

Most of CGTS’ clients who have implemented the Esker DeliveryWare platform do so at first because they seek a means to automate faxing. But after experiencing initial deployment success, they typically move quickly toward other opportunities to streamline physical mail, email and archiving processes within their companies; for example, leveraging the Esker DeliveryWare ability to retrieve documents from legacy systems for delivery.

“This partnership with Esker enables us to, with a single offering, answer a broad range of customer demands when it comes to streamlining document processes,” said Jeff Hapeman, Clifton Gunderson Chief Technology Officer. “Our customers are asking for a solution that would both immediately remove specific technical obstacles while laying the groundwork for larger business process improvements – without requiring an overhaul of their infrastructures. We’ve seen firsthand how Esker DeliveryWare does precisely that, and we’re excited to share it with more of our clients.”

#### **About Clifton Gunderson Technology Solutions**

Clifton Gunderson Technology Solutions is a division of Clifton Gunderson LLP. Clifton Gunderson LLP is the 12th largest CPA and consulting firm in the nation, with offices in 14 states and Washington, D.C. Clifton Gunderson Technology Solutions consultants have been certified by leading industry organizations including Cisco, EC Council, ISACA, ISC2 and Microsoft. Consultants are certified as CCNA, CEH, CISA, CISSP, and MCSE. Clifton Gunderson Technology Solutions specializes in providing security and network consulting services to healthcare, manufacturing, financial, governmental and other leading industries.

#### **About Esker Software**

Esker is a recognized leader in helping organizations streamline manual, paper-intensive process and reduce the use of paper by automating the flow of documents into, within and outside the organization. With patented document delivery automation software (**Esker DeliveryWare**) and hosted document delivery services (**Esker on Demand**), Esker offers a total solution to automate every phase and every type of business information exchange. Customers gain significant and immediate operational efficiencies, cost savings and measurable ROI in as little as three to six months. Founded in 1985, Esker operates globally and has over 70,000 customers and millions of licensed users worldwide. Esker has global headquarters in Lyon, France and U.S. headquarters in Madison, Wisconsin. For more information, visit [www.esker.com](http://www.esker.com) or [www.eskerondemand.com](http://www.eskerondemand.com)

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