



Extending the Reach of Information

PRESS RELEASE

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Advantica choose Esker DeliveryWare to reduce the cost of sending purchase orders by 90%

Specialist technology and engineering consultancy use multi-channel document delivery solution to deliver documents directly from SAP®

Shardlow, UK, January 20th, 2003 – Advantica Technology, a leading consultancy with over 30 years experience in onshore and offshore oil and gas industries, have chosen Esker DeliveryWare to deliver business-critical documents to customers, partners and suppliers via email and automated fax directly from SAP. The Esker solution is expected to cut the delivery time of purchase orders to suppliers from 2 to 0.5 days and reduce the cost of sending SAP documents by up to 90%.

“We needed a tool that could send purchase orders directly from SAP using the fax numbers contained in our vendor database,” says Simon Young, Purchasing Manager for Advantica. “And it was essential that staff could monitor successful transmission of faxes as no paper copy is printed.” By delivering documents electronically from SAP, Advantica eliminate the stationery, postage, telephony, labour and time-delay costs associated with traditional delivery methods such as the post and manual fax.

Using General Document Recognition™ (GDR™), Esker’s state-of-the art intelligent automation technology, Esker DeliveryWare recognises the content of Advantica’s SAP output, then based on this recognition, instantly generates, addresses, and delivers new documents to the right recipients via today’s most widely used e-business channels—automated fax, email, text message, the web or print output. Initially, Advantica plan to send purchase orders, remittance advices and customer invoices via automated fax, but are also looking to use the solution internally, interfacing with Microsoft Outlook to send staff expense claim confirmations via email.

(more)

“As an SAP Software Partner, we were confident that Esker could supply a well thought-out, integrated solution,” adds Young. Esker DeliveryWare significantly extends the output capabilities of SAP solutions, improving communication between users of SAP solutions and their customers and trading partners, reducing the costs of delivering business documents, and improving profitability.

About Advantica Technology

Advantica Technology is leading the way in operating performance improvement for the onshore and offshore oil and gas industries. Blending skills in technology, software, engineering, training and testing, Advantica's solutions have been invaluable to clients for over 30 years, improving their financial performance whilst maintaining safe and reliable operations.

About Esker Software

Esker Software solutions connect people and information. Providing access to enterprise host systems and enabling delivery of business information from any enterprise source to any destination, Esker solutions include:

- ◆ Esker DeliveryWare Platform
- ◆ Esker Fax™, Esker VSI-FAX®, and Esker VSI-FAX for Notes
- ◆ Persona® by Esker, SmarTerm® by Esker, and Tun®Plus by Esker.

Esker is traded on Euronext—the French Stock Exchange (Le Nouveau Marché/Euroclear: 3581). With offices in North America, Europe, and Asia/Pacific, Esker has shipped over 80,000 document solutions and has a host-access installed base of more than two-million licensed users. For more information, visit <http://www.esker.com>.

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