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PRESS RELEASE

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Esker Appoints Jon Schmidt New Director of Channel Sales

Schmidt brings 14 years of worldwide reseller experience to automated document delivery leader

MADISON, WI – June 13, 2005 – Esker Software, the leading provider of intelligently automated document delivery solutions and services, today announced the hiring of Jon Schmidt as Director of Channel Sales, Americas. In this role, Schmidt will be responsible for execution of the North American channel program for the company, and will report to Esker Vice President of Sales Mike Wenzel. This appointment solidifies Esker's continued commitment to its business partners and its dedication to being a channel-focused organization.

Schmidt joins Esker after serving most recently as Director of Channel and Business Development at Aligo, a mobile field force software solutions provider. He was responsible for negotiating reseller, distribution and OEM contracts worldwide. His success generated \$2 million in revenue and achieved a 130% quota attainment. Prior to his tenure at Aligo, Schmidt was Director of Strategic Alliance at Remedy Corporation. In this role, he developed and managed the Strategic Alliance organization by implementing a global company-wide process for sharing information and recruiting the most qualified executives for the team. The Strategic Alliance experienced over \$30 million in new revenue and 123% quota attainment. Before working for Remedy Corporation, Schmidt was the Western Region Director at AutoDesk, Inc. In this position he led the start-up of West Coast operations by focusing on key Fortune 100 companies for consultative services and product integration products.

Schmidt took the position just prior to the Esker Certified Partner Summit, held June 1-2, 2005 in Madison, Wisconsin. The Summit was an opportunity to discuss the state of the reseller market within content management software. In addition to announcing its plans to increase channel sales over the next twelve months, Esker presented two partner awards: Advantage Technologies was recognized for Best Revenue Achievement by a New Partner in 2004 and MerkurGroup was recognized for Most Esker DeliveryWare Revenue in 2004. (more)

"With the increasing sales Esker has experienced through its business partners, we are determined to focus on these successful relationships and dedicate greater resources to the channel," said Mike Wenzel, Vice President of Sales. "Jon Schmidt's leadership skills, understanding of the partner community and experience in implementing successful worldwide programs will be invaluable in achieving these goals."

Schmidt is a graduate of the University of Denver.

About Esker Software

Esker is the intelligent document delivery leader. With software and hosted delivery services to automate every phase and every type of document delivery, Esker helps organizations streamline manual, paper-intensive business processes providing significant and immediate operational efficiencies, cost savings and measurable ROI in as little as three to six months.

Esker intelligent document delivery solutions include:

Esker DeliveryWare – a single and universal information exchange platform that captures, formats, converts, routes and stores documents – automatically – from any enterprise application. It features the industry's broadest range of delivery media and file format conversion options and is the only solution with the DeliveryWare Rules Engine for document processing intelligence that eliminates the need for custom programming.

Esker on Demand – document delivery services enabling physical mail, fax, email and SMS delivery from enterprise and desktop applications with no printers, mailroom equipment, fax machines, office supplies, etc. The worldwide Esker on Demand network can be accessed via Esker DeliveryWare or on-line via Esker on Demand for Office.

Founded in 1985, Esker operates globally and has over 70,000 customers and millions of licensed users worldwide. Esker has global headquarters in Lyon, France and U.S. headquarters in Madison, WI. For more information, visit www.esker.com or www.eskerondemand.com.

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