

Esker: Initial successes in Asia

Lyon, May 09, 2007 — One year after the creation of Esker Asia Pacific¹, Esker, the world leader in business document delivery solutions, has announced the signature of six new contracts in Asia:

- **Singapore Power** - a key player in Singapore's energy industry with a turnover of \$4.8 billion in 2006
- **Asian Pacific Brewery** - Asia's biggest brewery with more than 29 breweries distributed across countries such as China, Singapore, Vietnam, Cambodia and Papua New Guinea
- **Epson Singapore** - a manufacturer of printers, computers, watches, scanners, multimedia projectors and digital cameras
- **Sharp** - the world leader in liquid crystal technologies (LCD) with almost 50,000 employees and a turnover of \$16.833 billion. Business document delivery solutions are installed at its subsidiaries in the Philippines and Indonesia
- **Arkema** - a major player in the global chemical industry with a turnover of €5.7 billion
- **HSBC Singapore** - one of Asia's leading banks.

They have all chosen Esker solutions to automate the processing and distribution of their management documents (order forms, invoices, etc.).

"Esker solutions are well-positioned to meet the growing needs of Asian companies. Aside from the ROI that Esker solutions provide, document automation yields massive improvements in business process speed, efficiency and accuracy. Advancements in these areas will make Asian companies aggressive competitors not only on price but on quality assurance and customer satisfaction," said Jean-Michel Berard, CEO of Esker. *"These contracts with such key players support our positioning in the Asian market. Our objective for 2007 is to step up our development in this region by increasing our marketing investment. In the long term, we also plan to open offices in Shanghai, Hong Kong, Indonesia and Malaysia, taking advantage of the Lippo group's presence in these countries,"* concluded Jean-Michel Berard.

About Esker

Esker is a recognized leader in helping organizations eliminate manual processes, gain process visibility and control, and reduce the use of paper by automating the flow of documents into, within and out of the organization. With patented document delivery automation software and hosted document delivery services, Esker offers a total solution to automate every phase and every type of business information exchange. Customers achieve significant and immediate operational efficiencies, cost savings and measurable ROI in as little as three to six months. Founded in 1985, Esker operates globally with more than 80,000 customers and millions of licensed users worldwide. Esker has global headquarters in Lyon, France and U.S. headquarters in Madison, Wisconsin. For more information, visit www.esker.com.

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¹ Held jointly by Esker and the Lippo group, for the last year, Esker Asia Pacific has been marketing Esker's business document delivery solutions in the Asian market. A conglomerate with a turnover of several billion dollars, the Lippo group operates principally in the Asian market, in sectors such as banking and financial services, various manufacturing industries (electronics, automobile, etc.), infrastructure development (communication channels, energy, telecommunications) and IT services.