



Extending the Reach of Information

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Esker DeliveryWare selected as third-party technology behind SAP Direct automated fax and email packaged service

May 13, 2004 - Availability in new SAP packaged services catalog validates need among customers for practical, flexible automated document delivery tools that seamlessly integrate with SAP® solutions

What's New?

Esker, Inc., a leading worldwide provider of automated document delivery solutions to improve business communication and processes, has been selected as the third-party technology behind the automated fax and email solution featured in the SAP Direct packaged services catalog.

What does this mean for SAP Customers?

In Esker DeliveryWare, SAP customers get proven fax and email automation technology that provides practical, flexible, automated document delivery tools that seamlessly integrate with SAP solutions to address the business need of sending fax or email directly from the SAP system. Esker DeliveryWare was selected because of Esker's depth of knowledge in using and applying SAP-endorsed integration technologies. Additionally, as an SAP customer, Esker clearly understands the needs of other SAP customers and has built in a high degree of compatibility between Esker DeliveryWare and SAP® solutions.

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What does this mean for Esker?

Participation in SAP Direct is significant for Esker as it strengthens the company's relationship with SAP as a software partner and provides increased visibility for Esker in the SAP solution-based ecosystem. Specifically, the agreement provides the following benefits:

- Confirms Esker as a proven market leader in automated document delivery for SAP customers
- Builds upon Esker's successful SAP Direct participation in the United Kingdom, where the automated fax and email package is one of the catalog's three top-selling services
- Proves Esker's dedication to serving the SAP customer base by providing solutions to solve real user needs
- Adds a significant new sales channel for Esker DeliveryWare in a market the company has, for several years, demonstrated a top-priority commitment to serving.

According to Yvonne Hyland, President and CEO, Proceed North America, the leading provider of SAP Packaged Services in collaboration with SAP America, "Partners like Esker provide complete, SAP verified turnkey software solutions that extend and add value to SAP solutions. By incorporating their technology into our Packaged Services, we enable SAP customers to improve their business operation without the hassle typically associated with selecting and implementing software system solutions."

About Esker

Esker is a recognized leader in helping companies eliminate manual paper processes with Esker DeliveryWare, a comprehensive solution that automates every phase of document creation and delivery out of any application.

Specializing in automating the transformation and distribution of SAP solution-generated output, Esker solutions also work with any other business application to streamline and automate document flow without custom programming. Customers gain significant operational efficiencies, time and cost savings and realize ROI in as little as three to six months.

Founded in 1985, Esker operates globally and has over 25,000 customers and millions of licensed users worldwide. For more information, visit <http://www.esker.com>.

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