

## Leading Pharmaceutical Company Chooses Esker on Demand Solution to Automate Accounts Receivable

**Madison, WI – July 18, 2011** – Esker, the leader in document process automation solutions, today announced the signing of an agreement with one of the world's 10 largest pharmaceutical companies to automate distribution of customer invoices and other billing documents generated by the company's SAP system. The Esker AR on Demand solution, a cloud service, will automate delivery of documents via multiple transports (email, Web portal, fax, and postal mail, based on customer preference) for the company's global sales affiliates.

With invoice and billing document distribution operations managed internally and locally at its affiliates through a combination of employees, contractors and external service providers, the company sought an automation solution that would scale for its worldwide operations and have minimal impact on its IT systems. Esker met the company's requirements for a primary vendor to competently support and manage invoice and billing document distribution as a service, including global language support, approval workflow capabilities, digital signatures and time-stamping for compliance with country-specific electronic invoicing legal requirements, and electronic archiving of the documents.

Esker AR on Demand will handle a variety of billing-related documents in addition to invoices, including terms & conditions, credit and debit memos, sample billing and free-of-charge billing. With distribution volumes that rise and fall at different times of the year, using the Esker AR on Demand service will also enable the company to manage those peaks and troughs efficiently.

"This project really highlights the value of Esker AR on Demand for global companies, especially those running a single instance of SAP," said Jean-Michel Bérard, CEO and President of the Board of Directors, Esker. "With the AR on Demand service they can have one solution to distribute invoices and other billing documents to all of their customers, no matter where those customers are and how they prefer to receive the documents, without having to maintain infrastructure or add complexity to their IT landscape. It also helps them progressively move to e-invoicing by giving their customers an easy way to switch from paper."

### About Esker

Esker is the worldwide leader in document process automation solutions. Addressing all types of business processes from accounts payable and accounts receivable to sales order processing and procurement, Esker cloud computing solutions enable companies to automate the reception, processing and sending of any business document with one

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platform. Esker helps over 80,000 companies across the world to reduce the use of paper and eliminate manual processes while improving their productivity, efficiency and environmental impact.

With 33 million euros in sales revenue in 2010, Esker operates in North America, Europe and Asia Pacific with global headquarters in Lyon, France and U.S. headquarters in Madison, Wisconsin. Esker is listed on the NYSE Alternext in Paris (Code ISIN FR0000035818). For more information, visit [www.esker.com](http://www.esker.com). Follow Esker on Twitter at [twitter.com/eskerinc](https://twitter.com/eskerinc) and join the conversation on the Esker blog at [www.quitpaper.com](http://www.quitpaper.com).

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