

Esker Strengthens R&D to Address Complete Cloud Computing Solutions Offering

Madison, WI – September 20, 2010 – Esker, the leader in document process automation solutions, announced today that it is strengthening its Research and Development (R&D) team to respond to the growth of its on-demand solutions offering. Esker will consolidate its automation solutions under the three cloud computing models: Software as a Service (SaaS), Infrastructure as a Service (IaaS) and Platform as a Service (PaaS).

This month, six new employees will join Esker's R&D team and an additional dozen new hires are planned for by the end of the year, bringing the total R&D staff up to 70. These new team members will focus primarily on development, software quality testing and on-demand platform operation.

“We are one of the first software vendors capable of offering automation integrating the three layers of cloud computing – software, infrastructure and platform solutions. With over 50 percent growth in the past five years, these on-demand services are very popular with companies and represent 40 percent of our sales revenue. The objective behind the strengthening of our R&D team is to be able to better respond to our customers' needs. Reinforcing R&D is also part of our development strategy,” explained Jean-Michel Bérard, CEO and President of the Board of Directors, Esker.

An offer encompassing the three facets of cloud computing

Esker delivers a 100 percent cloud computing automation solution to worldwide customers based on its own technology, infrastructure and platforms. Based on a pay-as-you-use model, these SaaS, IaaS and PaaS solutions enable companies to automate processing of their on-demand documents (customer invoices, vendor invoices, bank statements, collection letters, paychecks, and marketing and sales documents) without investing in expensive hardware or software.

- **Software as a Service (SaaS): over 3,000 companies use Esker on Demand solutions**
 - Process automation solutions (sales orders, customer and vendor invoices)
 - Hosted rules and document management
 - FlyDoc: the desktop delivery solution

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- **Infrastructure as a Service (IaaS): 10 million monthly pages handled worldwide by Esker's mail, fax, email and SMS infrastructure**
 - **Two data centers** in France and in the United States using high-availability cluster technology with internal redundancy
 - **Six mail and fax production centers** in Australia, Spain, the United States, France, the United Kingdom and Singapore, equipped with color digital printers, industrial folding and metering machines, dedicated lines for sending and receiving faxes, and other capabilities

- **Platform as a Service (PaaS): a unique environment for developing automation applications**
 - **An automation rules engine** runs on several hundred mainframes, enabling end-to-end automation for any document process
 - **Numerous web services** allow platform document submission and retrieval
 - **Security layers** ensure end-to-end document confidentiality
 - **Integration** with most ERP systems, particularly SAP and CEGID

About Esker

Esker is a recognized leader in helping organizations reduce the use of paper, eliminate manual processes and simplify IT landscapes. With its comprehensive platform, Esker delivers the benefits of automated document processing as on-demand services (SaaS) and on-premise solutions. Customers achieve significant operational efficiencies, cost savings and ROI in as little as three to six months while gaining visibility and control within order-to-cash and procure-to-pay business processes ranging from sales order management and accounts receivable to purchasing and accounts payable. Founded in 1985, Esker operates globally with more than 80,000 customers and millions of licensed users worldwide. Esker has global headquarters in Lyon, France and U.S. headquarters in Madison, Wisconsin. For more information, visit www.esker.com. Follow Esker on Twitter and join the conversation at twitter.com/eskerinc.

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