

Q4 2010 Sales Activity

Double-digit growth in 2010

Madison, WI – January 19, 2011

Sales Revenue (unaudited)	Q4 2010 M€	Q4 2009 M€	Q4 2010/Q4 2009 Growth**	Year to Date 2010 M€	Year to Date 2010/ 2009 Growth**
Document Process Automation*	7.24	5.90	+16%	25.20	+21%
Fax Servers	1.33	1.29	-5%	5.23	-5%
Host Access	0.56	0.59	-10%	2.30	+1%
Total	9.13	7.78	+11%	32.73	+14%

* Includes Esker DeliveryWare, Esker on Demand and FlyDoc

** Growth expressed with no currency effect: 2010 exchange rates applied to 2009 figures

A record fourth quarter

Esker Q4 2010 sales revenue increased 11% based on a fixed exchange rate and 17% based on a current exchange rate over already strong Q4 2009 results. At over 9 million Euros, Esker experienced its most successful quarter since its inception in 1985. Despite difficult market conditions, Esker's excellent results are due to its dynamic document process automation solutions (+16%); particularly its on-demand solutions (+29%).

Double-digit growth over the entire year

Esker's 2010 sales revenue amounts to 33 million Euros — a 14% increase based on a fixed exchange rate and a 19% increase based on a current exchange rate over 2009. Esker enjoyed its best year thanks to the excellent performance of its document process automation solutions (+21%) and the steady results of its legacy products (Host Access and Fax Servers). In 2010, document process automation solutions represented 77% of Esker's activities.

Continued momentum for cloud computing solutions

On-demand services (FlyDoc and Esker on Demand) continue to progress at a steady rate (+29% over Q4 2010). Esker cloud solutions represent 41% of its 2010 activities and 43% in Q4 alone. Given these results, today Esker is positioned among the leading software vendors having successfully incorporated cloud computing into their solutions, and has done so as a result of strategic positioning initiated in 2005.

A profitable year

Strong sales experienced throughout 2010, coupled with controlled spending, enabled Esker to achieve positive annual operating results and an increase over 2009. As of December 31, 2010, company cash rests at 8.9 million Euros (against 7.2 million Euros on December 31, 2009).

(continued)

Positive outlook for 2011

Recurring revenue (more than 66%) and improved market conditions should allow Esker to achieve growth close to 10% in 2011 over 2010. Progressing sales revenue combined with stringent cost controls will enable the company to generate continued positive operational results in 2011.

About Esker

Esker is a recognized leader in helping organizations reduce the use of paper, eliminate manual processes and simplify IT landscapes. With its comprehensive platform, Esker delivers the benefits of automated document processing as on-demand services (SaaS) and on-premise solutions. Customers achieve significant operational efficiencies, cost savings and ROI in as little as three to six months while gaining visibility and control within order-to-cash and procure-to-pay business processes ranging from sales order management and accounts receivable to purchasing and accounts payable. Founded in 1985, Esker operates globally with more than 80,000 customers and millions of licensed users worldwide. Esker has global headquarters in Lyon, France and U.S. headquarters in Madison, Wisconsin. For more information, visit www.esker.com. Follow Esker on Twitter and join the conversation at twitter.com/eskerinc.

Corporate Contact: Renee Thomas, Esker Inc. – Tel: 608.828.6140 ▪ Email: renee.thomas@esker.com

Investor Relations Contact: Emmanuel Olivier, Esker S.A. – Tel: 33 (0)4 72 83 46 46 ▪ Email: olivier@esker.fr

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