

## Q2 2010 Sales Activity

### Esker experiences double-digit growth

Lyon, France – July 16, 2010

Sales Revenue (unaudited)	Q2 2010 M€	Q2 2009 M€	Q2 2010/Q2 2009 Growth**	HY 2010 M€	S1 2010/HY 2009 Growth**
Document Process Automation*	6.47	4.52	+37%	12.06	+27%
Fax Servers	1.35	1.42	-12%	2.65	-5%
Host Access	0.71	0.54	+25%	1.23	+5%
<b>Total</b>	<b>8.53</b>	<b>6.48</b>	<b>+25%</b>	<b>15.94</b>	<b>+18%</b>

\*Includes Esker DeliveryWare, Esker on Demand and FlyDoc

\*\* Growth expressed with no currency effect: 2010 exchange rates applied to 2009 figures

#### Net growth continues

Over the course of the second quarter 2010, Esker delivered a 25% increase in sales revenue based on a fixed exchange rate and 32% when based on current exchange rates in comparison with Q2 2009. This quarter's excellent results are due to the outstanding performance of all regions and on Esker's entire product portfolio. Esker confidently returns to double-digit growth.

#### Strong growth in all regions

While the Asia-Pacific region continues to deliver the company's strongest performance with growth of 101%, the United States and Europe deliver impressive growth of 24% and 16% respectively. These results mark the third consecutive positive quarter for the U.S., confirming the resurgence of corporate IT project initiatives in this region. Europe maintains positive results due to On Demand services (SaaS or cloud computing).

#### Renewed growth for traditional document process automation

Traditional document process automation solutions benefited from the strengthening of the world economy. In both the United States and Asia-Pacific, companies are beginning to reinvest in important IT projects. Worldwide, Esker DeliveryWare sales increased 36% over Q2 2009. Esker DeliveryWare licenses alone grew 48%. Activity remained stable in Europe.

#### Host Access products boast solid performance

As history has shown, economic recoveries are favorable to Esker legacy products. Customers invest in solutions and products that they have put off for years. Host Access delivered exceptional performance with an overall growth of 25%, and most impressively in the United States where growth was 46%.

(continued)

## Continued momentum for SaaS solutions

Once again, On Demand services (FlyDoc and Esker on Demand) continued to progress at a steady rate of 37%. The United States annual increase of 53% was largely due to signed Q1 contracts progressing to production phase in Q2. SaaS, predominantly present in France, is beginning to rapidly develop in other countries. The sales figures generated by Esker On Demand services represent 38% of global activity this quarter.

## A profitable first half

Strong sales experienced during the first half of 2010, up 18%, coupled with rigorous spending controls, ensure that Esker will achieve positive operating results for that period.

As of June 30, 2010, company cash rests at 8.7 million Euros (against 8.2 million Euros on March 31, 2010).

## Outlook for 2010

The trend experienced over Q2 2010 may decline due to worldwide economic recovery uncertainties; however, the double-digit growth objective for the rest of the year remains intact. The record number of SaaS contracts signed during Q2 which have not yet generated sales revenue, and the strong momentum of the Asia-Pacific region, should sustain this growth. Recurring revenue (more than 66%) combined with careful cost management will allow the company to generate positive operational results, ensuring that 2010 continues to be significantly profitable.

For information, at the June 11, 2010 shareholders meeting, Esker shareholders voted to transfer the company stock listing from Euronext C to Euronext Alternext. This transfer will take effect on August 16, 2010 and aims to simplify back-office processes linked to the company being public while maintaining a consistent level of information given to the public.

## About Esker

Esker is a recognized leader in helping organizations reduce the use of paper, eliminate manual processes and simplify IT landscapes. With its comprehensive platform, Esker delivers the benefits of automated document processing as on-demand services (SaaS) and on-premise solutions. Customers achieve significant operational efficiencies, cost savings and ROI in as little as three to six months while gaining visibility and control within order-to-cash and procure-to-pay business processes ranging from sales order management and accounts receivable to purchasing and accounts payable. Founded in 1985, Esker operates globally with more than 80,000 customers and millions of licensed users worldwide. Esker has global headquarters in Lyon, France and U.S. headquarters in Madison, Wisconsin. For more information, visit [www.esker.com](http://www.esker.com). Follow Esker on Twitter and join the conversation at [twitter.com/eskerinc](http://twitter.com/eskerinc).

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