

Esker Q1 2012 Sales Activity

Double-digit growth

Madison, WI – April 18, 2012

Sales Revenue (unaudited)	Q1 2012 M€	Q1 2011 M€	Q1 2012/Q1 2011 Growth**
Document Process Automation*	7.78	6.61	15%
Legacy products (Fax Servers and Host Access)	1.84	1.78	0%
Total	9.62	8.39	12%

*Includes Esker DeliveryWare, Esker on Demand and FlyDoc

** Growth expressed with no currency effect: 2012 exchange rates applied to 2011 figures

Q1 results in-line with record year 2011

Esker sales revenue showed strong improvements in Q1 2012 — increasing 15% based on a current exchange rate and 12% based on a fixed rate over a strong Q1 2011 (+13%). These excellent results can largely be attributed to the success of Esker's document process automation solutions (+15%) and its solid performance in the U.S.

Continued momentum for cloud-based solutions

Esker on-demand solutions (FlyDoc and Esker on Demand) continue to grow at a steady rate (+21%), representing over half of the company's activity this quarter (52%). As a result of defining its strategic positioning already in 2005, Esker was one of the first software vendors to successfully incorporate cloud computing into its solutions.

Impressive growth in the U.S.

With 16% growth in Q1 2012, the U.S. is a primary contributor to Esker's achievements. American companies continue to invest heavily in Esker technology solutions, enabling them to improve margins and contain payroll while improving service to their customers and partners.

A profitable quarter

Strong sales in Q1 2012, coupled with rigorous spending controls and a slight increase in the U.S. dollar, enabled Esker to achieve an increase in operating income over the same period in 2011. As of March 31, 2012, company cash rests at over 11.4 million euros (versus 8.9 million euros on March 31, 2011).

(continued)

Positive outlook for 2012

Factors such as recurring revenue (over 70%) and the persistent rate at which Esker continues to sign new contracts will be instrumental in achieving growth of 10% over the course of 2012 — a trend confirmed by this quarter's excellent results. Progressive sales revenue combined with stringent cost controls will enable the Esker to continue to generate positive operational results.

About Esker

Esker is the worldwide leader in document process automation solutions. Addressing all types of business processes — from accounts payable and accounts receivable to sales order processing and procurement — Esker cloud computing solutions enable companies to automate the reception, processing and sending of any business document with one platform. Esker helps over 80,000 companies across the world to reduce the use of paper and eliminate manual processes while improving their productivity, efficiency and environmental impact.

With 36 million euros in sales revenue in 2011, Esker operates in North America, Europe and Asia Pacific with global headquarters in Lyon, France and U.S. headquarters in Madison, Wisconsin. Esker is listed on the NYSE Alternext in Paris (Code ISIN FR0000035818). For more information, visit www.esker.com. Follow Esker on Twitter at twitter.com/eskerinc and join the conversation on the Esker blog at www.quitpaper.com.

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