

Lyon, September 20, 2007

Esker 2008 Half-Year Results

Values in Thousands	1st Half 2008	1st Half 2007
Sales Revenue	12,666	12,722
Operating Income	- 1,542	- 210
Net Income	- 1,512	- 134

Values in Thousands	30/06/2008	31/12/2007
Net Worth	7,010	8,459
Cash Balance	4,261	6,068

8% growth in sales revenue

Esker sales revenue remains stable for the first half of 2008 at 12.7M€ expressed in current exchange rates, and increases by +8% when expressed in fixed exchange rates. The impact of this unfavorable exchange is mainly due to rate fluctuations in the dollar against the euro during first half of the year. The U.S. remains the the most significant market for the company with Esker business activities there representing 43% of sales over the period.

In spite of a less favorable economic environment for investment in IT technologies, Esker demonstrates sales performance that proves its capacity to continue its development path. The sales growth has been mainly pushed by document automation solutions, which progressed at 19% in comparison with the same period for 2007. Within this product line, sales of "on demand" solutions continue to grow at an accelerated rate (+72%) representing close to 3 million euros for the period and 23% of total sales for the company. The recurrence of this business activity proves to be a strong asset in securing the growth of Esker, even with the difficult international environment.

Strong 2nd quarter rebound offsets difficult 1st quarter

During the 1st quarter of 2008 Esker sales revenues fell by 4% based on a constant rate of exchange, and more than 11% when taking into account the devaluation of currencies against the euro. The uncertainty surrounding the economic climate in the U.S. which continues from the summer of 2007 has reached the European markets, delaying investment decisions for companies.

In spite of the persisting uncertainty, the 2nd quarter experienced a significant return to growth for Esker in both the U.S. and in Europe. With sales revenue approaching 7 million euros, the 2nd quarter of 2008 grew by 19% in comparison with the same period of 2007, and increases by more than 23% in comparison with sales achieved during the 1st quarter.

Operational results impacted by 1st quarter sales

Even with the sharp recovery of sales activities in the 2nd quarter, Esker Half Year accounts disclose the consequences of a difficult 1st quarter and post a deficit result of 1.5 million euros to the bottom line. The sales and marketing investment decisions decided in 2007 to foster growth in FY 2008 have been delayed and have significantly affected the financial performance of Esker.

The 1st quarter of 2008 is essentially responsible for the bulk of the loss experienced in the first half of the year. The 2nd quarter rebound in sales activity has enabled the group to strongly recover its accounts but has not fully offset the negative effect at the beginning of this year.

Rapid adaptation of the cost structure

In response to the results achieved and to continuing uncertainty of the economic climate for the company's markets, Esker has made the decision to react by adapting its cost structure. A plan to save 1.6 million euros per year has been approved and placed into operation during the 2nd quarter. It will begin to show its effects during HY2, even though its costs were covered in the half year accounts of the group.

These decisions should allow the company to rebalance its income statement during the second half of 2008, depending on developments on the European and American markets, and the evolution of currencies. From this point of view, the recent rise of the U.S. dollar against the euro is a very favorable for Esker.

The financial strength of the group is confirmed

Company cash stands at 4.3 million euros, without financial debts other than lease contracts in order to equip the production facilities implemented to develop the "on demand" solutions. With capital of 7 million, Esker's financial situation remains strong, enabling it to confidently tackle the continued growth of its solutions.

Outlook

Esker continues to see strong interest in its document automation solutions in all markets. A new version of its flagship product has been launched, integrating several new and significant functionalities for comprehensive automation of accounts payable processes. These elements will play a positive role in the performance of the company during the second half of 2008 and beyond.

However, considering the current market instability, Esker remains cautious on investments in the growth of its solutions and will make adjustments to the cost structure if necessary. Given the significant income produced of a recurring nature of sales revenue for the group (i.e., "on demand" solutions, software and service maintenance), this caution should not prevent dynamic growth of Esker activity throughout the year.

About Esker

Esker is a recognized leader in helping organizations eliminate manual processes, gain process visibility and control, and reduce the use of paper by automating the flow of documents into, within and out of the organization. With patented document delivery automation software and hosted document delivery services, Esker offers a total solution to automate every phase and every type of business information exchange. Customers achieve significant and immediate operational efficiencies, cost savings and measurable ROI in as little as three to six months. Found in 1985, Esker operates globally with more than 80,000 customers and millions of licensed users worldwide. Esker has global headquarters in Lyon, France and U.S. headquarters in Madison, Wisconsin. For more information, visit www.esker.com. Esker is traded on Euronext, the French Stock Exchange (Le Nouveau Marché/ISIN: FR0000035818).

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