

Press Release

Lyon, October 19, 2005



Extending the Reach of Information

Esker Sales Activity for Q3, 2005

Sales Revenue	Q3 2005	Q3 2004	Q3 2005 / Q3 2004	2005 Cumulative Change	
	M€	M€	Change*	M€	Change*
DeliveryWare	1.80	1.38	+30%	5.11	+33%
Fax Servers	2.06	2.13	-3%	5.99	0%
Host Access	1.57	1.90	-18%	5.12	-22%
Total	5.42	5.41	0%	16.23	-1%

* Growth expressed with no currency effect: 2005 exchange rates applied to 2004 figures

Sustained Growth of DeliveryWare

During Q3 2005, DeliveryWare sales activity reinforces its position as the number 2 product line for Esker, delivering sustained growth of +30%. Today, DeliveryWare represents 33% of total sales. The main factor contributing to its performance is the strong sales of DeliveryWare licenses, rising to 27% during the quarter against 10% for the total year. The most dynamic growth has occurred in the US where this product line experiences a current rise of 41%. Esker on Demand also participates to this growth, with more than a million pages delivered by the on Demand service during the sole month of September. The Professional Services activities have progressed slightly less due to the vacation period in Europe.

Q3 sales in line with company's business plan

Q3 sales performance is consistent with the Esker business plan and its expectations, and follows in line with Q2 results. Host Access activity are in line with expectations and the fax server solutions remain stable. The new version of the VSI-FAX server, successfully launched this summer, generated a 7% increase in sales for this product and is expected to hold until the end of the year.

Business Outlook

Esker anticipates Q4 sales to follow in line with Q3 sales results. The particularly high-level of its sales pipeline should maintain strong growth for Esker DeliveryWare solutions, despite the relatively strong sales experienced in the same quarter last year.

Measures of cost controls implemented at the beginning of the year will be fully realized during this second part of the year, making it possible to breakeven on the whole H2.

About Esker

Esker develops communications software that optimizes the transmission and usage of information, within companies and commercial partners.

Founded in 1985, Esker is traded on Euronext, the French Stock Exchange (Le Nouveau Marché/ISIN: FR0000035818).

In 2004, Esker achieved sales of €22.6M (approximately USD 27.1 M), with more than half of sales in the United States.

Esker actively sells its products in North America, South America, Europe, and the Asia/Pacific territories. The company employs over 230 staff and has more than two million registered users worldwide. Esker is the most diversified international European software vendor, with over 90% of its sales resulting from exports.

Esker market offerings are divided into three product lines:

- ◆ Esker DeliveryWare Platform (automated delivery of business documents)
- ◆ Esker Fax™, Esker Fax for Notes, Esker VSI-FAX® and Esker VSI-FAX for Notes
- ◆ Persona® by Esker, SmarTerm® by Esker and Tun®Plus by Esker.

Subscribe to the Esker mailing list for commercial and financial information by visiting our site: www.esker.com. Esker DeliveryWare powers the multimedia automatic distribution of our press releases.



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