



## Esker DeliveryWare 5.0

Boosting profitability with automated purchasing



Purchasing has a direct and significant impact on business performance. The purchasing department generates value and affects profitability for the entire organization through communication with suppliers for timely procurement of goods and services at the lowest cost. But the best efforts of purchasing departments are often limited by inefficient manual fax or mail delivery of the purchase orders, requisitions, confirmations, and other critical business documents that drive the process.

### Hidden costs of manual paper processes

Manual delivery of purchasing documents costs time and money on two fronts. Before documents can be delivered, data must be extracted and composed from ERP systems or other sources. Purchasing often requires special handling like bundling specs, terms and conditions and other documents along with purchase orders to create a complete PO package. Then documents are printed, assembled and faxed by hand or folded and inserted into envelopes.

Purchasing processes also typically involve copying and filing for various internal and external recipients involved in purchasing. The higher the volume of documents, the slower the entire process and the greater the potential for human errors.

### Complete document automation for purchasing

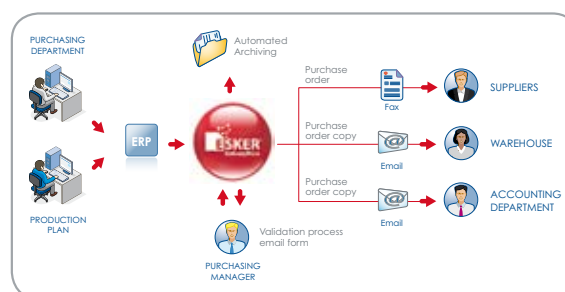
Offering more robust capabilities than simply able being to fax out of enterprise applications, Esker DeliveryWare is the most comprehensive solution for eliminating manual processes involved in the delivery of purchasing documents. With Esker DeliveryWare you can automate every phase of document delivery: data recognition, document formatting, attaching other documents, approval workflow, routing, delivery to multiple recipients via multiple transport media, and archiving.

Easy to implement and non-intrusive, Esker DeliveryWare integrates seamlessly with existing IT systems to produce immediate benefits without disrupting current business procedures.

- Faster purchasing cycle time
- Lower costs for labor, material, and infrastructure
- Simplified order processing and administration
- Less paperwork to complete transactions
- Up to 90% fewer errors and returns
- Higher supplier discounts for fast payment

- Improved productivity with less manual handling
- More efficient inventory control
- Better-looking business documents
- Improved relations with suppliers and partners
- Return on investment in less than one year\*

### How an automated purchasing process works



### Delivery time and cost comparison

#### MANUAL PROCESS

Time	20 minutes
Cost	\$5.30

#### AUTOMATED PROCESS

Time	1 minute
Cost	\$0.20

Typical savings per 1,000 documents per month: \$4,060\*

Typical payback: 7.3 months with 63% ROI\*

\*Actual results may vary

**The Esker solution allows for quicker turnaround in getting orders out the door.**

**Christine Botham** ▪ Purchasing Manager ▪ Indigo Books & Music

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